### MONTANA SURPLUS LINES SUBMISSION FORM (Excludes Independently Procured Policies)

NOTICE: Complete entire submission form. Do not leave any blanks. Write "NA" if any question is "not applicable." Incomplete submission forms will be returned.

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INSURED:	4		POLICY NUME	
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			MT RISK LOCATI	ON ONLY YES NO
Part 1: Affirmation of	f Producing Insurance	e Producer Section		
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(If YES, you are affirming: 1 placed with a surplus lines cor	I have provided the insured mpany that is "A" rated or bet ized market quote(s) and the	d with the disclosure informater. 3. The authorized man	ation on the form approved by the Co	ommissioner. 2. The unauthorized market quote was e lowest premium from the diligent effort. 4. The 1500 requirements. 5. I listed the lowest quotes
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be charged. Other fees, such as placement fees or policy fees, are not permitted.

IF FILING ON PAPER SEND: THE ORIGINAL SUBMISSION PLUS 1 COPY AND 1 COPY OF DECLARATION PAGES AND/OR 1 COPY OF THE BINDER. SEND TO: COMMISSIONER OF SECURITES AND INSURANCE AT 840 HELENA AVENUE, HELENA, MT 59601

# MONTANA SURPLUS LINES SUBMISSION FORM INSTRUCTIONS MONTANA IS THE HOME STATE FOR THE SUPRLUS LINES POLICY

### Part 1 – Producing Insurance Producer Information

- 1. Indicate if this is a mulit-state risk by checking "Yes" or "No"
- 2. If Montana is the home state, then all applicable lines on this form must be completed. If Montana is not the home state, this form does not need to be filed with the Montana Insurance Commissioner's office. See Appendix for a Home State definition
- 3. Independently procured policies are obtained directly from the surplus lines insurance company without the services of an agent. If the insured procured this policy directly from a surplus lines insurance company then the "Yes" box should be checked and the policy information entered on the independently procured submission form, which can be obtained at: <a href="http://sao.mt.gov/Surplus%20Lines/surpluslines.asp">http://sao.mt.gov/Surplus%20Lines/surpluslines.asp</a>. If "No" is checked, this form must be completed in its entirety. See Appendix for an Independently Procured definition
- 4. Enter the insured name and address listed on the policy on this line.
- 5. Enter the Policy Number on this line enter the policy number, as issued by the insurance company. **Do NOT add any agency information to the policy number.**
- 6. If the risk is included on the Approved Risk List (ARL), mark "Yes" and enter specific number from ARL. If the answer is "Yes", three declinations are not necessary. The ARL can be obtained at <a href="http://sao.mt.gov/forms/Exams/Lists/ApprovedRiskList.pdf">http://sao.mt.gov/forms/Exams/Lists/ApprovedRiskList.pdf</a>. If the risk is not on the ARL, mark "No". If the risk is not listed on the ARL, then three declinations are necessary.
- 7. If the risk is not included on the ARL, enter a description of the risk on this line.
- 8. Enter a description as to why the insured risk was unavailable from an authorized insurer (which may be due the coverage being unavailable or the risk qualifies for the exemption pursuant to 33-2-302, MCA.
- 9. If this policy was previously covered by an authorized insurer, please enter the complete name of the authorized insurer, as reported on the declaration page of the prior policy.
- 10. If a renewal was offered by an authorized insurer, enter the renewal quote, or if a quote was not offered from the prior authorized insurer, enter "None".
- 11. If a renewal quote was offered and the insured is able to use the 10% and \$1,500 exemption allowed by 33-2-302, MCA, "Y" should be checked. If the insured is unable to use the exemption allowed by 33-2-302, MCA, please check "N".
- 12. Enter the AM Best Financial rating of the unauthorized insurer on this line
- 13. If the insured qualifies as an exempt commercial purchaser, pursuant to SB 331. See Appendix for a definition of Exempt Commercial Purchaser
- 14. If the insured is not an exempt commercial purchaser or policy written is not on the ARL, Section 4a, 4b, and 4c must be completed by entering the

- complete name (group names such as CNA or AIG are unacceptable) and the amount of the quote.
- 15. Enter the producing insurance producer's name on the affirmation line and the producing insurance producer's agency name and address on the lower lines.
- 16. The producing insurance producer signs the submission form on this line as well as entering the date and the producing insurance producers Montana License number.

#### Part 2 – Surplus Lines insurance producer Information

- 17. Enter the printed name of the surplus lines insurance producer this line to indicate their compliance with 33-3-302, MCA
- 18. Enter the printed name of the surplus lines insurance producer agency and address of the agency or the addresses of the independently procured insured on this line.
- 19. The surplus lines insurance producer or the independently procured insured signs the submission form on this line along with the date and their Montana surplus lines license number or independently procured registration number.

  Original signatures are required.

#### Part 3 - Policy Premium, Tax and Fee Section

- 20. Enter the name of the unauthorized insurer. The complete name of the insurance company must be entered and if using Underwriters of Lloyds (Lloyds of London) the correct syndicate(s) must also be entered. A complete list of Montana eligible unauthorized insurers is located at <a href="http://sao.mt.gov/forms/Exams/Lists/biannlst.pdf">http://sao.mt.gov/forms/Exams/Lists/biannlst.pdf</a>.
- 21. Enter the policy period from the effective date of the policy to the termination date of the policy.
- 22. Enter the policy premium. The policy premium listed on the quote is entered on this line. The policy premium may include the inspection fee. If the inspection fee is included in the premium, the stamping fee will include the inspection fee. Under Montana law, inspection fees for the actual cost of inspecting the risk to be covered may be charged. Other fees, such as placement fee or policy fees are not permitted.
- 23. The premium tax is 2.75% of the amounts reported as policy premium reported on line 22 plus any inspection fees, reported on line 27. If manually entering these amounts please use the calculator at <a href="http://sao.mt.gov/calculatetax.aspx">http://sao.mt.gov/calculatetax.aspx</a>
- 24. Stamping fee is calculated as 1% of the amount reported as policy premium. If entering this amount manually, please use the calculator at <a href="http://sao.mt.gov/calculatetax.aspx">http://sao.mt.gov/calculatetax.aspx</a>
- 25. If the amount of fire premium is known, enter the fire premium on this line. If the fire premium is unknown, please use the calculator at

- <u>http://sao.mt.gov/calculatetax.aspx</u> and enter the calculated fire premium amount on this line.
- 26. The fire tax is calculated by multiplying 2.5% with the premium reported under Fire Premium on line 25. If manually entering the fire tax, please use the calculator at <a href="http://sao.mt.gov/calculatetax.aspx">http://sao.mt.gov/calculatetax.aspx</a> and enter the calculated fire tax amount on this line.
- 27. If the inspection fee is reported separately the policy premium reported on line 22, enter the inspection fee for this policy on line 27.

## APPENDIX SENATE BILL 331 DEFINITIONS

**Authorized insurer** means an insurer authorized pursuant to 33-2-101 to transact insurance in this state.

**Control** - including the terms "controlled by" and "under common control with", means that: (i) the person directly or indirectly or acting through one or more other persons owns, controls, or has the power to vote 25% or more of any class of voting securities of a business entity; or

(ii) the person controls in any manner the election of a majority of the directors or trustees of a business entity.

**Eligible Surplus Lines Insurer** means an unauthorized insurer that is eligible to issue surplus lines insurance under 33-2-307.

**Exempt commercial purchaser defined.** (1) An exempt commercial purchaser means an individual or business entity who at the time of placement:

- (a) employs or retains a qualified risk manager to negotiate insurance coverage;
- (b) has paid aggregate nationwide commercial property and casualty insurance premiums in excess of \$100,000 in the immediately preceding 12 months; and (c) meets at least one of the following criteria:
- (i) possesses a net worth in excess of \$20 million, as that amount may be adjusted pursuant to subsection (2);
- (ii) generates annual revenue in excess of \$50 million, as that amount may be adjusted pursuant to subsection (2);
- (iii) employs more than 500 full-time or full-time equivalent employees per individual insured or is a member of an affiliated group employing more than 1,000 employees in the aggregate;
- (iv) is a not-for-profit organization or a public entity generating annual budgeted expenditures of at least \$30 million, as that amount may be adjusted pursuant to subsection (2); or
- (v) is a municipality with a population in excess of 50,000 persons.
- (2) Effective January 1, 2015, and on every 5th subsequent January 1, the amounts in subsections (1)(c)(i), (1)(c)(i), and (1)(c)(iv) must be adjusted to reflect the percentage of change for that 5-year period in the consumer price index for all urban consumers published by the bureau of labor statistics of the United States Department of labor.

#### **Home State** means, with respect to an insured:

- (i) the state in which the insured maintains its principal place of business or, in the case of an individual, the individual's principal residence;
- (ii) if 100% of the insured risk is located outside the state referred to in subsection (i) above, the state with the greatest allocated percentage of the insured's taxable premium for that surplus lines insurance contract;
- (iii) if more than one insured from an affiliated group are named insureds on a single surplus lines insurance contract, the home state as determined under subsection (i) or

(ii) above for the member of the affiliated group that has the largest percentage of premium attributed to it under the surplus lines insurance contract; or (iv) if a group policyholder pays 100% of the premium from its own funds, the home state of the group policyholder as determined under subsection (i) above, or if a group policyholder does not pay 100% of the premiums from its own funds, the home state of the group member as determined under subsection (i) above.

**Independently procured insurance** means surplus lines insurance procured directly by an insured from an eligible surplus lines insurer.

**Multistate risk means** a risk covered by an unauthorized insurer with insured exposures in more than one state.

**Principal place of business** means the state where the insured business maintains its headquarters and where the insured's high-level officers direct, control, and coordinate the business activities of the insured.

**Principal residence** means the state where an individual insured resides for the greatest number of days during a calendar year or, if the insured's principal residence is located outside of any state, the state to which the greatest percentage of the insured's taxable premium for that insurance contract is located.

**Single-state risk** means a risk covered by an unauthorized insurer with exposures in only one state.

**Surplus lines insurance** means any property or casualty insurance permitted in a state to be placed directly or through a surplus lines insurance producer with an unauthorized insurer eligible to accept the insurance. The term includes independently procured insurance.

**Unauthorized insurer** means with respect to a state, an insurer not authorized to transact the business of insurance in the state. The term includes an insurance exchange authorized under the laws of another state. The term does not include a risk retention group, as that term is defined in the Liability Risk Retention Act of 1986, 15 U.S.C. 3901(a)(4).